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Chapter 2: \"Perception: Self, Others, and

Communication\" B. M and H.R.M lecture 13 (Attitude, perceptions, personality, Emotions)

The Design of Everyday

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Things | Chapter 2 - The
Psychology of Everyday
Actions | Don Norman
Sensation and Perception:
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Emotions in the work place
Chapter 3 ~~Introduction of~~
~~Organizational Behavior~~
~~(Part 1)~~ The Power of
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Glad You Listened to Your
Intuition. ? Psychic Tarot ?
7 Things Highly Intuitive
People Do Differently

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Persuasion Leading with
Emotional Intelligence in
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Motivation and Rewards
Chapter 6 ~~Emotions and Moods
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Research: Crash Course
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What is Perception |
Organisational Behavior |
MeanThat **Chapter 2 INDIVIDUAL
BEHAVIOUR Reading minds
through body language |**

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Lynne Franklin |

TEDxNaperville ~~Human Emotion~~

~~11.3: Emotion and Morality~~

~~III (Psychopathy) OB Chapter~~

~~5 — Personality 2017 Maps of~~

~~Meaning 01: Context and~~

~~Background~~ DEFINITION \u0026

THEORIES OF PERSONALITY |

ORGANIZATION BEHAVIOUR NTA

NET/JRF ~~Chapter 2 Perception~~

~~Personality Emotions~~

Exhibit 2-4 Sixteen Primary

Personality Traits 1.

Reserved 2. Less intelligent

3. Affected by feelings 4.

Submissive 5. Serious 6.

Expedient 7. Timid 8. Tough-

minded 9. Trusting 10.

Practical 11. Forthright 12.

Self-assured 13.

Conservative 14. Group-

dependent 15. Uncontrolled

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16. Relaxed Source: R. B. Catell, "Personality Pinned Down," Psychology

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Summary OB at Work LEARNING
OUTCOMES After studying this
chapter, you should be able
to: 1. Define perception,
and explain the factors that
influence it. 2. Explain
attribution theory, and list
the three determinants of
attribution. 3.

~~Chapter 2: Perception,
Personality, and Emotions
2-35~~

2-2 3. Can people be
mistaken in their
perceptions? 4. Does
perception really affect
outcomes? 5. What is
personality and how does it
affect behaviour? 6. Can
emotions help or get in the

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Emotions
way when we're dealing with others? CHAPTER SYNOPSIS
Perception is important in the study of OB because behaviour is based on people's perceptions of what

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Chapter 2 Perception, Personality, and Emotions
Copyright © 2010 Pearson Canada Inc. 2-1 CHAPTER 2 PERCEPTION, PERSONALITY, AND EMOTIONS CHAPTER OUTLINE
Perception Defined Factors Influencing Perception The Perceiver The Target The Situation Perceptual Errors Attribution Theory Distinctiveness Consensus Consistency How Attributions

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2-6 C. Perceptual Errors

Notes: 3. Halo Effect

Drawing a general impression about an individual based on a single characteristic

Teaching Tip: This phenomenon frequently occurs when students appraise their classroom instructor.

Students may give prominence to a single trait such as enthusiasm and

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According to attribution theory, the more consistent the behaviour of another person is, the more the observer is inclined to A) depend on the behaviour. B) attribute it to internal causes. C) attribute it to consensus. D) attribute it to external causes.

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Canada Inc. 2. The Target
Characteristics of the
target can also affect what
is being perceived. This
would include
attractiveness,
gregariousness, and our
tendency to group similar
things together. For
example, members of a group
with clearly

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~~2-1~~

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2017/2018

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2-2 Perception, Personality,
and Emotions 1. What is
perception? 2. What causes
people to have different
perceptions of the same
situation? 3. Can people be
mistaken in their
perceptions? 4. Does
perception really affect
outcomes? 5. What is
personality and how does it
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by: Eiston Lo, University of
British Columbia Source:
Langton, Robbin, & Judge,
Organizational Behaviour:
Concepts, Controversies,
Applications 5 th Cdn
Edition 2 CHAPTER OVERVIEW:
Perception defined Factors
influencing perception The
perceiver the target the
situation Perceptual errors
Attribution theory
Distinctiveness consensus
consistency How attributions
get distorted Selective
perception Halo effect

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Perception: how individuals
organize + interpret their

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Emotions to give meaning to their environment. Can differ from reality I?po?ta?t ?/? : ppl's behavior is based on their perception of reality, not on reality itself Hard to change perception even with evidence The important world is the one perceived Factors influencing perception: The Perceiver: in object Your (the perceiver) interpretation of something is influenced by personal ...

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Nov 02, 2015 · 1) A perception exercise (a handout for doing this exercise can be found at the end of this chapter) 2) A review of their personality

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